

# Skyworks Grows Third Quarter Fiscal 2004 Revenues 38 Percent Year-Over-Year and 13 Percent Sequentially to a Record \$207 Million

# Expands Gross Margins and Achieves Record Operating Income; Sequentially Doubles Pro Forma EPS to \$0.10; Exceeds Consensus Estimates by \$0.03 and Raises Fiscal Q4 Outlook

WOBURN, Mass.--(BUSINESS WIRE)--July 21, 2004-- Skyworks Solutions, Inc. (Nasdaq:SWKS), the industry's leading wireless semiconductor company focused on radio frequency (RF) and complete cellular system solutions for mobile communications applications, today announced record revenues of \$207.4 million versus guidance of \$192.6 million for the third fiscal quarter ended July 2, 2004, up 13 percent sequentially from \$183.5 million in the second fiscal quarter. Year-over-year, revenues for the quarter were up 38 percent from \$150.2 million.

On a pro forma basis, excluding amortization of intangible assets and special items, operating income for the third fiscal quarter was \$18.6 million, up 41 percent sequentially and up from \$0.2 million during the same period a year ago. GAAP operating income for the third fiscal quarter was \$17.8 million, up from a loss of \$4.4 million during the prior quarter and versus a loss of \$1.1 million a year ago. Third fiscal quarter pro forma diluted earnings per share was \$0.10, up 100 percent sequentially and \$0.03 better than First Call consensus estimates. GAAP diluted earnings per share was \$0.08.

"The market's acceptance of our newest wireless products along with the successful ramps of several key programs drove our strong third fiscal quarter performance. In particular, we gained market share across virtually all major product segments, delivered operating leverage, achieved record bottom line results and strengthened our balance sheet," said David J. Aldrich, Skyworks' president and chief executive officer. "Consistent with the strategy developed at the formation of Skyworks, we are effectively leveraging our analog, mixed signal and digital integration competencies, simplifying customers' system architectures and capturing a higher degree of semiconductor and software content. Looking to the future, design win traction for our portfolio of highly integrated EDGE and 3G WCDMA / UMTS semiconductor solutions is positioning us to outpace the wireless market growth rate and deliver a strong second half of 2004 and beyond."

# Financial Achievements

- -- Grew revenue 13 percent sequentially and 38 percent year-over-year to an all-time high
- -- Expanded gross margins by 70 basis points sequentially to 39 percent
- -- Delivered record operating income, net income and EPS
- -- Generated \$18 million in cash flow from operations
- -- Converted \$45 million in long-term debt in an accretive transaction

Product Highlights

#### Front-End Modules

- -- Gained PA module market share with unit volume up over 75 percent year-over-year
- -- Secured a key fully integrated transmit module design win in support of a tier one handset OEM's WCDMA / UMTS platform

- -- Captured a Helios(TM) EDGE radio system design win at a large Korean handset OEM
- -- Scored Quanta Computer Inc. as a key Helios(TM) EDGE customer

Cellular Systems

- -- Commenced volume production at Sanyo, one of Japan's fastest growing handset OEMs and a leading consumer brand
- -- Launched complete solutions at Lenovo, a division of Legend, the largest high technology enterprise in China

Infrastructure and Wireless Data Products

- -- Ramped EDGE and 3G linear base station components driven by service provider deployments throughout North America, Europe, China and India
- -- Introduced PA Plus(TM), a highly efficient short range wireless power amplifier with on-board filtering

#### Fourth Fiscal Quarter 2004 Outlook

"Continued market share gains led by our portfolio of next generation front-end modules and Helios<sup>™</sup> EDGE radios coupled with ramps at several new cellular systems customers are contributing to strong visibility. Accordingly, we are forecasting our top line to grow approximately 5 percent sequentially in the September quarter," said Allan M. Kline, Skyworks' vice president and chief financial officer. "Operationally, we once again anticipate that gross margins will expand with operating expenses declining as a percentage of sales. In turn, we intend to improve operating profitability by 15 percent sequentially."

## Skyworks' Third Quarter Conference Call

Skyworks will host a conference call at 5 p.m. Eastern Time today to discuss third quarter FY04 results. To listen to the conference call via the Internet, please visit the investor relations section of Skyworks' Web site at <u>www.skyworksinc.com</u>. To listen to the conference call via telephone, please call 800-946-0720 (domestic) or 719-457-2646 (international), security code: Skyworks.

Playback of the conference call will begin at 9 p.m. ET today and end at 9 p.m. ET on July 28, 2004. The replay will be available on Skyworks' Web site or by calling 888-203-1112 (domestic) or 719-457-0820 (international); access code: 217637#.

#### About Skyworks

Skyworks Solutions, Inc. is the industry's leading wireless semiconductor company focused on RF and complete cellular system solutions for mobile communications applications. The company provides front-end modules, RF subsystems and cellular systems to handset, WLAN and infrastructure customers.

Skyworks is headquartered in Woburn, Mass., with executive offices in Irvine, Calif. The company has design, engineering, manufacturing, marketing, sales and service facilities throughout North America, Europe, Japan, China, Korea, Taiwan and India. For more information please visit <u>www.skyworksinc.com</u>.

# Safe Harbor Statement

This news release includes "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements include information relating to future results of Skyworks (including certain projections and business trends). Forward-looking statements can often be identified by words such as "anticipates," "expects," "intends," "believes," "plans," "may," "will," "continue," similar expressions, and variations or negatives of these words. All such statements are subject to certain risks and uncertainties that could cause actual results to differ materially and adversely from those projected, and may affect our future operating results, financial position and cash flows.

These risks and uncertainties include, but are not limited to: global economic and market conditions, such as the cyclical nature of the semiconductor industry and the markets addressed by the company's and its customers' products; demand for and market acceptance of new and existing products; the ability to develop, manufacture and market innovative products in a rapidly changing technological environment; the ability to compete with products and prices in an intensely competitive industry; product obsolescence; losses or curtailments of purchases from key customers or the timing of customer inventory adjustments; the timing of new product introductions; the availability and extent of utilization of raw materials, critical manufacturing equipment and manufacturing capacity; pricing pressures and other competitive factors; changes in product mix; fluctuations in manufacturing yields; the ability to attract and retain qualified personnel; labor relations of the company, its customers and suppliers; economic, social and political conditions in the countries in which Skyworks, its customers or its suppliers operate, including health and security risks, possible disruptions in transportation networks and fluctuations in foreign currency exchange rates; and the uncertainties of litigation, as well as other risks and uncertainties, including but not limited to those detailed from time to time in the company's Securities and Exchange Commission filings.

These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

### SKYWORKS SOLUTIONS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited) (in thousands,		Three Month	s Ended	
except per share data)	Pro Forma	a Pro Forma	GAAP	GAAP
	July 2,	Adjustments	July 2,	June 27,
	2004		2004	2003
Net revenues	\$207,377	\$ -	\$207,377	\$150,199
Cost of goods sold	126,528	-	126,528	94,121
Gross profit	80,849	-	80,849	56,078
Operating expenses:				
Research and development	36,964	-	36,964	36,428
Selling, general and				
administrative	25,306	-	25,306	19,711
Amortization of intangible				
assets	-	768		1,075
Operating income (loss)	18,579	(768)	17,811	(1,136)
Interest expense	(3,609)	_	(3,609)	(5,069)
Other income, net	395	-	395	282
Income (loss) before income				
taxes	15,365	(768)	14,597	(5,923)
Provision for income taxes	583	984 (a)	1,567	263
Net income (loss)	\$14,782	\$(1,752)	\$13,030	\$(6,186)
Net income (loss) per share,				
basic	\$0.10		\$0.09	\$(0.04)
Net income (loss) per share,				
diluted	\$0.10		\$0.08	\$(0.04)
Weighted average shares, basic	153,062		153,062	138,729
Weighted average shares,				
diluted	155,274		155,274	138,729

(a) Represents a non-cash tax charge related to utilization of premerger deferred tax assets.

Although the pro forma presentation is not intended to present results of operations in accordance with GAAP, the Company believes this information is useful in understanding the results of operations. Therefore, Skyworks provides this supplemental information to enable investors to perform additional comparisons of operating results and as a means to provide additional insight into the Company's ongoing operations.

(unaudited)		Nine Months	Ended	
(in thousands, except	Pro Forma		GAAP	GAAP
per share data)		Adjustments		
Not wowonung	2004 CECE DEC	Ċ	2004	2003
Net revenues Cost of goods sold	\$565,956		\$565,956	
Gross profit	348,089 217,867		216,893	
Operating expenses:	217,007	()/1)	210,095	101,/1/
Research and				
development	109,650	_	109,650	113,838
Selling, general and	··· , ····		,	
administrative	65,364	_	65,364	63,198
Amortization of				
intangible assets	-	2,306	2,306	3,310
Impairment and				
restructuring (a)	-	15,759	15,759	
Operating income	42,853	(19,039)	23,814	4,371
Interest expense	(14,386)	) –	(14 386	) (15,850)
Other income, net	1,151	_		1,731
Income (loss) before	_,		_,	_,,
income taxes	29,618	(19,039)	10,579	(9,748)
Provision for income taxes			2,798	
Income (loss) before cumulative effect of change in accounting				
principle	\$27.804	\$(20,023)	\$7.781	\$(11,350)
Cumulative effect of	Ç27,001	Q(20,023)	<i><b>Q</b>7,701</i>	Ç(11,330)
change in accounting				
principle (c)	\$ -	\$ -	\$ -	\$(397,139)
Net income (loss)	\$27,804	\$(20,023)	\$7,781	\$(408,489)
Loss per share before				
cumulative effect of				
change in accounting				
principle, basic and				
diluted				\$(0.08)
Curry lations offerst of				
Cumulative effect of change in accounting				
principle per share,				
basic and diluted				\$(2.87)
babie and difuced				Q(2.07)
Net income (loss) per				
share, basic	\$0.18		\$0.05	\$(2.95)
Net income (loss) per				
share, diluted	\$0.18		\$0.05	\$(2.95)
Weighted average shares,	150 414		150 414	100 055
basic	150,414		150,414	138,255
Weighted average shares,				
diluted average shares,	152,854		152,854	138,255
arracea	152,054		192,094	10,200

(a) Impairment and restructuring charges consist primarily of a write-

down of legacy technology licenses related to the Company's cellular systems business and certain costs incurred to implement facility consolidations.				
(b) Represents a non-cash tax charge related to utilization of pre-merger deferred tax assets.				
(c) The Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets" during fiscal 2003. As a result of the adoption of SFAS No. 142, the Company was required to evaluate for impairment goodwill and intangible assets that have indefinite lives. Based on this evaluation, the Company determined that its goodwill was impaired. The amount of this impairment charge was \$397.1 million.				
SKYWORKS SOLUTIONS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS				
(unaudited) (in thousands)		July 2, 2004	Oct. 3, 2003	
Assets Current assets: Cash, cash equivalents and sho	rt_torm			
investments	rt-term	\$202,199	\$170,806	
Accounts receivable, net Inventories			144,267 58,168	
Prepaid expenses and other cur	rent agent		12,854	
Property, plant and equipment, net		142,981	-	
Goodwill and intangible assets, ne		524,973		
Other assets	C		49,113	
Total assets		\$1,161,669 \$	-	
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Liabilities and Equity				
Current liabilities:				
Short-term debt		\$50,000	\$41,681	
Accounts payable			50,369	
Accrued liabilities and other c	urrent	00,521	50,505	
liabilities		53,697	44,766	
Long-term debt		230,000		
Other long-term liabilities		5,961	5,677	
Stockholders' equity			673,175	
Total liabilities and equity		\$1,161,669 \$		
SKYWORKS SOLUTIONS, INC. SUPPLEMENTAL INFORMATION FOR COMPARAT (unaudited)		ES ree Months Er	uded	
(in thousands,				
except per share data)	Pro Forma	Pro Forma	GAAP	
	April 2,	Adjustments	April 2,	
	2004		2004	
Not revenues	¢100 /71	Ċ	¢100 /71	
Net revenues Cost of goods sold	\$183,471 113,193			
COSE OF YOURS SOLD	113,193	974 (a)	117,10/	
Gross profit	70.278	(974)	69,304	
Operating expenses	57,146		57,146	
Amortization of intangible assets	-	769	769	
Impairment and restructuring (a)				
			·	
Operating income (loss)	13,132	(17,502)	(4,370)	

Interest expense and other, net	(5,100)	-	(5,100)
Provision (credit) for income taxes	431	(480)(b)	(49)
Net income (loss)	\$7,601	\$(17,022)	\$(9,421)
Net income (loss) per share, basic and			
diluted	\$0.05		\$(0.06)

(a) Impairment and restructuring charges consist primarily of a writedown of legacy technology licenses related to the Company's cellular systems business and certain costs incurred to implement facility consolidations.

(b) Represents the reversal of the non-cash tax charge related to the utilization of pre-merger deferred tax assets recorded in the first quarter of fiscal 2004.

(unaudited) (in thousands,	Three Months Ended			
except per share data)		Pro Forma Adjustments	GAAP June 27, 2003	
Net revenues Cost of goods sold	\$150,199 94,121	\$ - -	\$150,199 94,121	
Gross profit Operating expenses Amortization of intangible assets	56,078 55,843 -	296 (c 1,075	56,078 ) 56,139 1,075	
Operating income (loss)	235	(1,371)	(1,136)	
Interest expense and other, net Provision for income taxes	(4,787) 263	-	(4,787) 263	
Net loss	\$(4,815)	\$(1,371)	\$(6,186)	
Net loss per share, basic and diluted	\$(0.03)		\$(0.04)	

(c) Represents certain costs incurred to implement consolidations.

Although the pro forma presentation is not intended to present results of operations in accordance with GAAP, the Company believes this information is useful in understanding the results of operations. Therefore, Skyworks provides this supplemental information to enable investors to perform additional comparisons of operating results and as a means to provide additional insight into the Company's ongoing operations.

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SOURCE: Skyworks Solutions, Inc.