

## Skyworks Exceeds Q3 FY15 Revenue and EPS Guidance

- *Delivers Revenue of \$810 Million, Up 38% Year-over-Year*
- *Generates Non-GAAP Operating Margin of 36.5% (32% GAAP)*
- *Posts \$1.34 of Non-GAAP Diluted EPS (\$1.06 GAAP), Up 61% Year-over-Year*
- *Guides to Q4 Revenue of \$875 Million, Non-GAAP Gross Margin of 50%, and Non-GAAP Diluted EPS of \$1.51*

WOBURN, Mass.--(BUSINESS WIRE)-- Skyworks Solutions, Inc. (NASDAQ: SWKS), an innovator of high performance analog semiconductors connecting people, places and things, today reported third fiscal quarter results for the period ending July 3, 2015. Revenue for the third fiscal quarter was \$810.0 million, up 38 percent year-over-year and exceeding the Company's guidance of \$800 million.

On a non-GAAP basis, operating income for the third fiscal quarter of 2015 was \$295.4 million, up 65 percent from \$179.1 million in the third fiscal quarter of 2014. Non-GAAP diluted earnings per share for the third fiscal quarter was \$1.34, \$0.06 better than guidance and up more than 61 percent from the \$0.83 reported for the third fiscal quarter of 2014. On a GAAP basis, operating income for the third fiscal quarter of 2015 was \$258.8 million and diluted earnings per share was \$1.06.

"As the world becomes more interconnected, we are capitalizing on powerful secular growth trends, including the rising adoption of streaming media services, the proliferation of connectivity in emerging markets, and the Internet of Things—all of which are driving growth well in excess of the broader semiconductor market," said David J. Aldrich, chairman and chief executive officer of Skyworks. "At the same time, our industry-leading systems solutions are facilitating an expansion of our addressable markets, creating more strategic customer relationships, and enhancing the financial returns of our Company. Looking ahead, we see tremendous opportunity to leverage our capabilities across a broadening set of markets and applications."

### Q3 Business Highlights

- Extended automotive telematics line-up with front-end solution wins in Subaru's 2016 models, complementing prior wins at Audi and GM
- Launched SkyOne® Mini and diversity modules in ZTE's Star-II LTE platform
- Powered Gemalto's M2M solutions for industrial and transportation applications
- Unveiled Zigbee® analog front-ends in Home Depot's smart lighting solutions
- Expanded participation in Xiaomi's smartphone portfolio, adding antenna switch and connectivity modules for LTE models targeting India
- Gained connectivity IC wins in set-top box application with Liberty Global
- Supported Huawei's Honor smartphone platform with a suite of six devices addressing transmit, antenna tuning, and switch functionality
- Delivered SkyOne® with embedded carrier aggregation and power management for 4G personal hotspot applications
- Secured \$14 of new content in femtocell design alongside leading SoC partner
- Enabled Meizu's 4G smartphone portfolio with SkyLiTE® solutions supporting Mediatek's latest generation octa-core chipset

### Fourth Fiscal Quarter 2015 Outlook

"We are successfully leveraging our systems portfolio to strengthen our competitive position and create more value for our customers—translating into enhanced shareholder returns," said Donald W. Palette, executive vice president and chief financial officer of Skyworks. "For the fourth fiscal quarter of 2015, we anticipate revenue of \$875 million—with non-GAAP gross margin in the 50 percent range and non-GAAP operating margin above 38 percent. From this new baseline of profitability, we forecast non-GAAP diluted earnings per share of \$1.51."

For further information regarding use of non-GAAP measures in this press release, please refer to the Discussion Regarding the Use of Non-GAAP Financial Measures set forth below.

## **Dividend Payment**

As previously announced on June 18, 2015, Skyworks' Board of Directors declared a cash dividend of \$0.26 per share of the Company's common stock, payable on August 27, 2015 to stockholders of record at the close of business on August 6, 2015.

## **Skyworks' Third Fiscal Quarter 2015 Conference Call**

Skyworks will host a conference call with analysts to discuss its third fiscal quarter 2015 results and business outlook today at 5:00 p.m. Eastern time. To listen to the conference call via the Internet, please visit the investor relations section of Skyworks' website. To listen to the conference call via telephone, please call 800-230-1059 (domestic) or 612-234-9959 (international), confirmation code: 364209.

Playback of the conference call will begin at 9:00 p.m. Eastern time on July 23, and end at 9:00 p.m. Eastern time on July 30. The replay will be available on Skyworks' website or by calling 800-475-6701 (domestic) or 320-365-3844 (international), access code: 364209.

## **About Skyworks**

Skyworks Solutions, Inc. is empowering the wireless networking revolution, connecting virtually everyone and everything, all the time. Our highly innovative analog semiconductors are linking people, places, and things spanning a number of new and previously unimagined applications within automotive, broadband, cellular infrastructure, the connected home, industrial, medical, military, smartphone, tablet and wearable markets.

Headquartered in Woburn, Massachusetts, Skyworks is a global company with engineering, marketing, operations, sales, and service facilities located throughout Asia, Europe and North America. For more information, please visit Skyworks' website at: [www.skyworksinc.com](http://www.skyworksinc.com).

## **Safe Harbor Statement**

This news release includes "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements include without limitation information relating to future results and expectations of Skyworks (e.g., certain projections and business trends) and plans for dividend payments. Forward-looking statements can often be identified by words such as "anticipates," "expects," "forecasts," "intends," "believes," "plans," "may," "will," or "continue," and similar expressions and variations or negatives of these words. All such statements are subject to certain risks, uncertainties and other important factors that could cause actual results to differ materially and adversely from those projected, and may affect our future operating results, financial position and cash flows.

These risks, uncertainties and other important factors include, but are not limited to: uncertainty regarding global economic and financial market conditions; the susceptibility of the semiconductor industry and the markets addressed by our, and our customers', products to economic downturns; the timing, rescheduling or cancellation of significant customer orders and our ability, as well as the ability of our customers, to manage inventory; losses or curtailments of purchases or payments from key customers, or the timing of customer inventory adjustments; the availability and pricing of third-party semiconductor foundry, assembly and test capacity, raw materials and supplier components; changes in laws, regulations and/or policies that could adversely affect either (i) the economy and our customers' demand for our products or (ii) the financial markets and our ability to raise capital; our ability to develop, manufacture and market innovative products in a highly price competitive and rapidly changing technological environment; economic, social, military and geo-political conditions in the countries in which we, our customers or our suppliers operate, including security and health risks, possible disruptions in transportation networks and fluctuations in foreign currency exchange rates; fluctuations in our manufacturing yields due to our complex and specialized manufacturing processes; delays or disruptions in production due to equipment maintenance, repairs and/or upgrades; our reliance on several key customers for a large percentage of our sales; fluctuations in the manufacturing yields of our third-party semiconductor foundries and other problems or delays in the fabrication, assembly, testing or delivery of our products; our ability to timely and accurately predict market requirements and evolving industry standards, and to identify opportunities in new markets; uncertainties of litigation, including potential disputes over intellectual property infringement and rights, as well as payments related to the licensing and/or sale of such rights; our ability to rapidly develop new products and avoid product obsolescence; our ability to retain, recruit and hire key executives, technical personnel and other employees in the positions and numbers, with the experience and capabilities, and at the compensation levels needed to implement our business and product plans; lengthy product development cycles that impact the timing of new product introductions; unfavorable changes in product mix; the quality of our products and any remediation costs; shorter-than-expected product life cycles; problems or delays that we may face in shifting our products to smaller geometry process technologies and in achieving higher levels of design integration; and our ability to continue to grow and maintain an intellectual property portfolio and obtain needed licenses from third parties, as well as other risks and uncertainties, including, but not limited to, those detailed from time to time in our

filings with the Securities and Exchange Commission.

The forward-looking statements contained in this news release are made only as of the date hereof, and we undertake no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

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**SKYWORKS SOLUTIONS, INC.**  
**UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS**

	Three Months Ended		Nine Months Ended	
	July 3, 2015	June 27, 2014	July 3, 2015	June 27, 2014
(in millions, except per share amounts)				
Net revenue	\$ 810.0	\$ 587.0	\$ 2,377.6	\$ 1,573.2
Cost of goods sold	416.9	322.8	1,259.3	874.6
Gross profit	393.1	264.2	1,118.3	698.6
Operating expenses:				
Research and development	76.8	64.2	220.8	184.2
Selling, general and administrative	48.6	45.8	143.9	128.8
Amortization of intangibles	8.4	5.7	25.2	18.5
Restructuring and other charges	0.5	-	2.9	-
Total operating expenses	134.3	115.7	392.8	331.5
Operating income	258.8	148.5	725.5	367.1
Other income (expense), net	0.6	-	1.9	(0.1)
Income before income taxes	259.4	148.5	727.4	367.0
Provision for income taxes	52.0	37.1	158.3	84.2
Net income	\$ 207.4	\$ 111.4	\$ 569.1	\$ 282.8
Earnings per share:				
Basic	\$ 1.09	\$ 0.59	\$ 3.00	\$ 1.51
Diluted	\$ 1.06	\$ 0.58	\$ 2.92	\$ 1.47
Weighted average shares:				
Basic	190.0	187.5	189.5	187.0
Diluted	195.4	193.2	194.9	192.2

**SKYWORKS SOLUTIONS, INC.**  
**UNAUDITED RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES**

	Three Months Ended		Nine Months Ended	
	July 3, 2015	June 27, 2014	July 3, 2015	June 27, 2014
(in millions)				
GAAP gross profit	\$ 393.1	\$ 264.2	\$ 1,118.3	\$ 698.6
Share-based compensation expense [a]	3.6	2.4	10.6	7.9
Acquisition-related expenses [b]	-	-	0.2	-
Non-GAAP gross profit	\$ 396.7	\$ 266.6	\$ 1,129.1	\$ 706.5

	Three Months Ended		Nine Months Ended	
(in millions)	July 3, 2015	June 27, 2014	July 3, 2015	June 27, 2014
Non-GAAP gross margin %	49.0%	45.4%	47.5%	44.9%
GAAP operating income	\$ 258.8	\$ 148.5	\$ 725.5	\$ 367.1
Share-based compensation expense [a]	25.9	22.8	74.4	62.4
Acquisition-related expenses [b]	0.8	0.9	6.1	1.0
Amortization of intangibles	8.4	5.7	25.2	18.5
Restructuring and other charges [c]	0.5	-	2.9	-
Litigation settlement gains, losses and expenses [d]	1.0	1.2	2.1	2.3
Non-GAAP operating income	<u>\$ 295.4</u>	<u>\$ 179.1</u>	<u>\$ 836.2</u>	<u>\$ 451.3</u>
Non-GAAP operating margin %	36.5%	30.5%	35.2%	28.7%
GAAP net income	\$ 207.4	\$ 111.4	\$ 569.1	\$ 282.8
Share-based compensation expense [a]	25.9	22.8	74.4	62.4
Acquisition-related expenses [b]	0.8	0.9	6.1	1.0
Amortization of intangibles	8.4	5.7	25.2	18.5
Restructuring and other charges [c]	0.5	-	2.9	-
Litigation settlement gains, losses and expenses [d]	1.0	1.2	2.1	2.3
Interest expense on seller-financed debt [e]	0.4	-	1.0	-
Tax adjustments [f]	18.1	18.8	51.0	40.1
Non-GAAP net income	<u>\$ 262.5</u>	<u>\$ 160.8</u>	<u>\$ 731.8</u>	<u>\$ 407.1</u>
GAAP net income per share, diluted	\$ 1.06	\$ 0.58	\$ 2.92	\$ 1.47
Share-based compensation expense [a]	0.13	0.12	0.38	0.32
Acquisition-related expenses [b]	-	-	0.03	0.01
Amortization of intangibles	0.04	0.03	0.13	0.10
Restructuring and other charges [c]	-	-	0.01	-
Litigation settlement gains, losses and expenses [d]	0.01	-	0.01	0.01
Interest on seller-financed debt [e]	-	-	0.01	-
Tax adjustments [f]	0.10	0.10	0.26	0.21
Non-GAAP net income per share, diluted	<u>\$ 1.34</u>	<u>\$ 0.83</u>	<u>\$ 3.75</u>	<u>\$ 2.12</u>

**SKYWORKS SOLUTIONS, INC.**  
**DISCUSSION REGARDING THE USE OF NON-GAAP FINANCIAL MEASURES**

Our earnings release contains some or all of the following financial measures that have not been calculated in accordance with United States Generally Accepted Accounting Principles ("GAAP"): (i) non-GAAP gross profit and gross margin, (ii) non-GAAP operating income and operating margin, (iii) non-GAAP net income, and (iv) non-GAAP diluted earnings per share. As set forth in the "Unaudited Reconciliation of Non-GAAP Financial Measures" table found above, we derive such non-GAAP financial measures by excluding certain expenses and other items from the respective GAAP financial measure that is most directly comparable to each non-GAAP financial measure. Management uses these non-GAAP financial measures to evaluate our

operating performance and compare it against past periods, make operating decisions, forecast for future periods, compare our operating performance against peer companies and determine payments under certain compensation programs. These non-GAAP financial measures provide management with additional means to understand and evaluate the operating results and trends in our ongoing business by eliminating certain non-recurring expenses (which may not occur in each period presented) and other items that management believes might otherwise make comparisons of our ongoing business with prior periods and competitors more difficult, obscure trends in ongoing operations or reduce management's ability to make useful forecasts.

We provide investors with non-GAAP gross profit and gross margin, non-GAAP operating income and operating margin, non-GAAP net income and non-GAAP diluted earnings per share because we believe it is important for investors to be able to closely monitor and understand changes in our ability to generate income from ongoing business operations. We believe these non-GAAP financial measures give investors an additional method to evaluate historical operating performance and identify trends, an additional means of evaluating period-over-period operating performance and a method to facilitate certain comparisons of our operating results to those of our peer companies. We also believe that providing non-GAAP operating income and operating margin allows investors to assess the extent to which our ongoing operations impact our overall financial performance. We further believe that providing non-GAAP net income and non-GAAP diluted earnings per share allows investors to assess the overall financial performance of our ongoing operations by eliminating the impact of share-based compensation expense, acquisition-related expenses, restructuring-related charges, litigation settlement gains, losses and expenses, certain deferred executive compensation and certain tax items which may not occur in each period presented and which may represent non-cash items unrelated to our ongoing operations. We believe that disclosing these non-GAAP financial measures contributes to enhanced financial reporting transparency and provides investors with added clarity about complex financial performance measures.

We calculate non-GAAP gross profit by excluding from GAAP gross profit, share-based compensation expense and acquisition-related expenses. We calculate non-GAAP operating income by excluding from GAAP operating income, share-based compensation expense, acquisition-related expenses, restructuring-related charges, litigation settlement gains, losses and expenses and certain deferred executive compensation. We calculate non-GAAP net income and diluted earnings per share by excluding from GAAP net income and diluted earnings per share, share-based compensation expense, acquisition-related expenses, restructuring-related charges, litigation settlement gains, losses and expenses, certain deferred executive compensation and certain tax items which may not occur in all periods for which financial information is presented. We exclude the items identified above from the respective non-GAAP financial measure referenced above for the reasons set forth with respect to each such excluded item below:

*Share-Based Compensation* - because (1) the total amount of expense is partially outside of our control because it is based on factors such as stock price volatility and interest rates, which may be unrelated to our performance during the period in which the expense is incurred, (2) it is an expense based upon a valuation methodology premised on assumptions that vary over time, and (3) the amount of the expense can vary significantly between companies due to factors that can be outside of the control of such companies.

*Acquisition-Related Expenses* - including such items as, when applicable, amortization of acquired intangible assets, fair value adjustments to contingent consideration, fair value charges incurred upon the sale of acquired inventory, acquisition-related professional fees, deemed compensation expenses and interest expense on seller-financed debt, because they are not considered by management in making operating decisions and we believe that such expenses do not have a direct correlation to our future business operations and thereby including such charges does not accurately reflect the performance of our ongoing operations for the period in which such charges are incurred.

*Restructuring-Related Charges* - because, to the extent such charges impact a period presented, we believe that they have no direct correlation to our future business operations and including such charges does not necessarily reflect the performance of our ongoing operations for the period in which such charges are incurred.

*Litigation Settlement Gains, Losses and Expenses* - including gains, losses and expenses related to the resolution of other-than-ordinary-course threatened and actually filed lawsuits and other-than-ordinary-course contractual disputes, because (1) they are not considered by management in making operating decisions, (2) such gains, losses and expenses tend to be infrequent in nature, (3) such gains, losses and expenses are generally not directly controlled by management, (4) we believe such gains, losses and expenses do not necessarily reflect the performance of our ongoing operations for the period in which such charges are recognized and (5) the amount of such gains or losses and expenses can vary significantly between companies and make comparisons less reliable.

*Deferred Executive Compensation* - including charges related to any contingent obligation pursuant to an executive severance agreement, because we believe the period over which the obligation is amortized may not reflect the period of benefit and that such expense has no direct correlation with our recurring business operations and including such expenses does not accurately reflect the compensation expense for the period in which incurred.

*Certain Income Tax Items* - including certain deferred tax charges and benefits that do not result in a current tax payment or tax

refund and other adjustments, including but not limited to, items unrelated to the current fiscal year or that are not indicative of our ongoing business operations.

The non-GAAP financial measures presented in the table above should not be considered in isolation and are not an alternative for the respective GAAP financial measure that is most directly comparable to each such non-GAAP financial measure. Investors are cautioned against placing undue reliance on these non-GAAP financial measures and are urged to review and consider carefully the adjustments made by management to the most directly comparable GAAP financial measures to arrive at these non-GAAP financial measures. Non-GAAP financial measures may have limited value as analytical tools because they may exclude certain expenses that some investors consider important in evaluating our operating performance or ongoing business performance. Further, non-GAAP financial measures are likely to have limited value for purposes of drawing comparisons between companies because different companies may calculate similarly titled non-GAAP financial measures in different ways because non-GAAP measures are not based on any comprehensive set of accounting rules or principles.

Our earnings release contains forward-looking estimates of non-GAAP gross margin, non-GAAP operating margin and non-GAAP diluted earnings per share for the fourth quarter of our 2015 fiscal year ("Q4 2015"). We provide these non-GAAP measures to investors on a prospective basis for the same reasons (set forth above) that we provide them to investors on a historical basis.

The following table provides a reconciliation of our forward-looking estimate of non-GAAP gross margin to a forward-looking estimate of GAAP gross margin for Q4 2015:

Forward-looking non-GAAP gross margin estimate	50.0%
Less: Share-based compensation expense	<u>(0.5)</u>
Forward-looking GAAP gross margin estimate	<u>49.5%</u>

The following table provides a reconciliation of our forward-looking estimate of non-GAAP operating margin to a forward-looking estimate of GAAP operating margin for Q4 2015:

Forward-looking non-GAAP operating margin estimate	> 38.0%
Less: Share-based compensation expense	<u>(3.0)</u>
Less: Amortization of intangibles	<u>(1.0)</u>
Forward-looking GAAP operating margin estimate	<u>&gt; 34.0%</u>

We are unable to provide a reconciliation of our forward-looking estimate of Q4 2015 non-GAAP diluted earnings per share to a forward-looking estimate of Q4 2015 GAAP diluted earnings per share because certain information needed to make a reasonable forward-looking estimate of GAAP diluted earnings per share for Q4 2015 (other than estimated share-based compensation expense of \$0.14 per diluted share, certain tax items of \$0.19 per diluted share and estimated amortization of intangibles of \$0.04 per diluted share) is difficult to predict and estimate and is often dependent on future events that may be uncertain or outside of our control. Such events may include unanticipated changes in our GAAP effective tax rate, unanticipated one-time charges related to asset impairments (fixed assets, inventory, intangibles or goodwill), unanticipated acquisition-related expenses, unanticipated litigation settlement gains, losses and expenses and other unanticipated non-recurring items not reflective of ongoing operations. We believe the probable significance of these unknown items, in the aggregate, to be in the range of \$0.00 to \$0.05 in quarterly earnings per diluted share on a GAAP basis. Our forward-looking estimates of both GAAP and non-GAAP measures of our financial performance may differ materially from our actual results and should not be relied upon as statements of fact.

[a] These charges represent expense recognized in accordance with ASC 718 - *Compensation, Stock Compensation*.

For the three months ended July 3, 2015, approximately \$3.6 million, \$11.7 million and \$10.6 million were included in cost of goods sold, research and development expense and selling, general and administrative expense, respectively.

For the nine months ended July 3, 2015, approximately \$10.6 million, \$33.9 million and \$29.9 million were included in cost of goods sold, research and development expense and selling, general and administrative expense, respectively.

For the three months ended June 27, 2014, approximately \$2.4 million, \$10.4 million and \$10.0 million were included in cost of goods sold, research and development expense and selling, general and administrative expense, respectively.

For the nine months ended June 27, 2014, approximately \$7.9 million, \$26.5 million and \$28.0 million were included in cost of goods sold, research and development expense and selling, general and administrative expense, respectively.

[b] The acquisition-related expenses recognized during the nine months ended July 3, 2015, includes a \$0.2 million charge to cost of sales related to the sale of acquired inventory. The acquisition-related expenses recognized during the three months and nine months ended July 3, 2015, includes \$0.8 million and \$5.9 million in transaction costs, respectively,

included in general and administrative expenses primarily associated with the purchase of an interest in a joint venture with Panasonic Corporation on August 1, 2014.

The acquisition-related expenses recognized during the three months and nine months ended June 27, 2014, of \$0.9 million and \$1.0 million, respectively, primarily relate to general and administrative expenses associated with the purchase of an interest in a joint venture with Panasonic Corporation on August 1, 2014.

For additional information regarding the joint venture, please refer to the Company's Current Reports on Form 8-K filed with the Securities and Exchange Commission on July 10, 2014 and August 7, 2014.

[c] During the three months and nine months ended July 3, 2015, the Company incurred \$0.5 million and \$2.9 million, respectively, in employee severance costs primarily related to restructuring plans that were implemented during the periods.

[d] During the three months and nine months ended July 3, 2015, the Company recognized a \$1.0 million and a \$2.1 million charge, respectively, primarily related to general and administrative expenses associated with ongoing litigation(s).

During the three months and nine months ended June 27, 2014, the Company recognized a \$1.2 million and a \$2.3 million charge, respectively, primarily related to general and administrative expense associated with ongoing litigation(s).

[e] During the three months and nine months ended July 3, 2015, the Company recognized \$0.4 million and \$1.0 million, respectively, in interest expense associated with the accretion of the present value of the \$76.5 million liability related to the future purchase of the remaining 34% interest in the joint venture between the Company and Panasonic.

[f] During the three months and nine months ended July 3, 2015, these amounts primarily represent the use of net operating loss carryforwards, deferred tax expense not affecting taxes payable, tax deductible share-based compensation expense in excess of GAAP share-based compensation expense, and non-cash expense related to uncertain tax positions.

During the three months and nine months ended June 27, 2014, these amounts primarily represent the use of net operating loss and research and development tax credit carryforwards, deferred tax expense not affecting taxes payable, and non-cash expense related to uncertain tax positions.

**SKYWORKS SOLUTIONS, INC.**  
**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS**

(in millions)	July 3, 2015	Oct. 3, 2014
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 1,106.0	\$ 805.8
Accounts receivable, net	381.7	317.6
Inventory	272.7	270.8
Other current assets	57.7	35.0
Property, plant and equipment, net	721.6	555.9
Goodwill and intangible assets, net	908.0	926.0
Other assets	70.6	62.7
Total assets	\$ 3,518.3	\$ 2,973.8
<b>Liabilities and Equity</b>		
Current liabilities:		
Accounts payable	\$ 228.2	\$ 200.6
Accrued and other current liabilities	90.8	97.0
Other long-term liabilities	157.3	143.8
Stockholders' equity	3,042.0	2,532.4
Total liabilities and equity	\$ 3,518.3	\$ 2,973.8

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