

# **Skyworks Reports Record Q4 FY14 Results**

- Delivers Revenue of \$718M, up 51% Y-o-Y and 22% Sequentially
- Expands Non-GAAP Operating Margin to 32.8% (27.6% GAAP)
- Posts \$1.12 of Non-GAAP diluted EPS (\$0.90 GAAP)
- Increases Dividend Payment by 18% to \$0.13 Per Share
- Guides to \$770M in Revenue, \$1.18 of Non-GAAP Diluted EPS in Q1 FY15

WOBURN, Mass.--(BUSINESS WIRE)-- Skyworks Solutions, Inc. (NASDAQ: SWKS) an innovator of high performance analog semiconductors enabling a broad range of end markets, today reported fourth fiscal quarter and year-end results for the period ending October 3, 2014. Revenue for the fourth fiscal quarter was \$718.2 million, up 51 percent year-over-year and 22 percent sequentially, consistent with the updated outlook provided on October 14, 2014 and exceeding the Company's original guidance midpoint of \$680 million.

On a non-GAAP basis, operating income for the fourth fiscal quarter of 2014 was \$235.7 million, up 81 percent from \$130.3 million in the fourth fiscal quarter of 2013. Non-GAAP diluted earnings per share for the fourth fiscal quarter of 2014 was \$1.12, including a \$0.03 fiscal year-end tax benefit, compared to \$0.64 for the prior year fourth fiscal quarter. On a GAAP basis, operating income for the fourth fiscal quarter of 2014 was \$198.1 million and diluted earnings per share was \$0.90.

For fiscal year 2014, revenue was \$2.3 billion, up 28 percent from fiscal 2013, while non-GAAP diluted earnings per share was \$3.24, up 47 percent year-over-year. GAAP diluted earnings per share for fiscal 2014 was \$2.38.

"Skyworks is aggressively executing on our strategy to deliver sustainable, above market growth with diversified analog semiconductor returns," said David J. Aldrich, chairman and chief executive officer of Skyworks. "Our advanced solutions are at the heart of mobile connectivity and the Internet of Things, and are empowering exciting new applications spanning mobile payments, to streaming music services, to on-demand media. Given our accelerating design win momentum and deep product pipeline, we have never been better positioned to grow demonstrably faster than our addressable markets and in turn, to deliver best-in-class financial returns."

## **Q4 Business Highlights**

- Ramped high performance analog control ICs at GoPro® for action video cameras
- Commenced volume production of custom 4G/LTE modules leveraging proprietary TC-SAW filter technology
- Introduced low power Bluetooth solutions for Tile, Inc. item location applications
- Unveiled revolutionary diversity receive modules for LTE smartphones
- Delivered switching and connectivity modules for Xiaomi's Mi3 platform
- Expanded wearable designs, including 3 new Smartwatch programs
- Enabled ZigBee®-based thermostat and lighting platforms at GE and iControl
- Supported Rockwell Collins with GPS applications supporting avionics
- Captured short range communications sockets at General Motors for collision avoidance systems
- Powered Netgear's 9-stream routers with 802.11ac solutions

#### **Dividend Increase**

Skyworks' Board of Directors has declared a cash dividend of \$0.13 per share of the Company's common stock, an 18% increase over the dividend for the prior quarter. The dividend is payable on December 11, 2014 to stockholders of record at the close of business on November 18, 2014.

#### First Fiscal Quarter 2015 Outlook

"Fiscal 2014 was a record year for Skyworks as we exceeded key metrics in each and every quarter and crossed the \$2 billion revenue threshold," said Donald W. Palette, vice president and chief financial officer of Skyworks. "Based on broad customer demand and crisp operational execution, we are now scaling to more than a \$3 billion revenue run-rate with annualized non-GAAP earnings per share approaching \$5.00. Specifically, for the first fiscal quarter of 2015, we anticipate revenue to be up 52 percent year-over-year to \$770 million with further margin expansion yielding \$1.18 of non-GAAP diluted earnings per share."

For further information regarding use of non-GAAP measures in this press release, please refer to the Discussion Regarding the Use of Non-GAAP Financial Measures set forth below.

## Skyworks' Fourth Fiscal Quarter 2014 Conference Call

Skyworks will host a conference call with analysts to discuss its fourth fiscal quarter 2014 results and business outlook today at 5:00 p.m. Eastern time. To listen to the conference call via the Internet, please visit the investor relations section of Skyworks' Web site. To listen to the conference call via telephone, please call 800-230-1074 (domestic) or 612-234-9960 (international), confirmation code: 339332.

Playback of the conference call will begin at 9:00 p.m. Eastern time on November 6 and end at 9:00 p.m. Eastern time on November 13. The replay will be available on Skyworks' Web site or by calling 800-475-6701 (domestic) or 320-365-3844 (international), access code: 339332.

## **About Skyworks**

Skyworks Solutions, Inc. is an innovator of high performance analog semiconductors. Leveraging core technologies, Skyworks supports automotive, broadband, wireless infrastructure, energy management, GPS, industrial, medical, military, wireless networking, smartphone and tablet applications. The Company's portfolio includes amplifiers, attenuators, battery chargers, circulators, DC/DC converters, demodulators, detectors, diodes, directional couplers, filters, front-end modules, hybrids, infrastructure RF subsystems, isolators, LED drivers, mixers, modulators, optocouplers, optoisolators, phase shifters, PLLs/synthesizers/VCOs, power dividers/combiners, power management devices, receivers, switches, technical ceramics and voltage regulators.

Headquartered in Woburn, Mass., Skyworks is worldwide with engineering, manufacturing, sales and service facilities throughout Asia, Europe and North America. For more information, please visit Skyworks' Web site at: <u>www.skyworksinc.com</u>.

#### Safe Harbor Statement

This news release includes "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements include without limitation information relating to future results and expectations of Skyworks (e.g., certain projections and business trends). Forward-looking statements can often be identified by words such as "anticipates," "expects," "forecasts," "intends," "believes," "plans," "may," "will," or "continue," and similar expressions and variations or negatives of these words. All such statements are subject to certain risks, uncertainties and other important factors that could cause actual results to differ materially and adversely from those projected, and may affect our future operating results, financial position and cash flows.

These risks, uncertainties and other important factors include, but are not limited to: uncertainty regarding global economic and financial market conditions; the susceptibility of the semiconductor industry and the markets addressed by our, and our customers', products to economic downturns; the timing, rescheduling or cancellation of significant customer orders and our ability, as well as the ability of our customers, to manage inventory; losses or curtailments of purchases or payments from key customers, or the timing of customer inventory adjustments; the availability and pricing of third-party semiconductor foundry, assembly and test capacity, raw materials and supplier components; changes in laws, regulations and/or policies that could adversely affect either (i) the economy and our customers' demand for our products or (ii) the financial markets and our ability to raise capital; our ability to develop, manufacture and market innovative products in a highly price competitive and rapidly changing technological environment; economic, social, military and geo-political conditions in the countries in which we, our customers or our suppliers operate, including security and health risks, possible disruptions in transportation networks and fluctuations in foreign currency exchange rates; fluctuations in our manufacturing yields due to our complex and specialized manufacturing processes; delays or disruptions in production due to equipment maintenance, repairs and/or upgrades; our reliance on several key customers for a large percentage of our sales; fluctuations in the manufacturing yields of our third-party semiconductor foundries and other problems or delays in the fabrication, assembly, testing or delivery of our products; our ability to timely and accurately predict market requirements and evolving industry standards, and to identify opportunities in new markets; uncertainties of litigation, including potential disputes over intellectual property infringement and rights, as well as payments related to the licensing and/or sale of such rights; our ability to rapidly develop new products and avoid product obsolescence; our ability to retain, recruit and hire key executives, technical personnel and other employees in the positions and numbers, with the experience and capabilities, and at the compensation levels needed to implement our business and product plans; lengthy product development cycles that impact the timing of new product introductions; unfavorable changes in

product mix; the quality of our products and any remediation costs; shorter-than-expected product life cycles; problems or delays that we may face in shifting our products to smaller geometry process technologies and in achieving higher levels of design integration; and our ability to continue to grow and maintain an intellectual property portfolio and obtain needed licenses from third parties, as well as other risks and uncertainties, including, but not limited to, those detailed from time to time in our filings with the Securities and Exchange Commission.

The forward-looking statements contained in this news release are made only as of the date hereof, and we undertake no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

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## SKYWORKS SOLUTIONS, INC. UNAUDITED CONSOLIDATED STATEMENT OF OPERATIONS

	Three M	onths Ended	Year Ended	
(in millions, except per share amounts)	Oct. 3, 2014	Sept. 27, 2013	Oct. 3, 2014	Sept. 27, 2013
Net revenue Cost of goods sold Gross profit	\$ 718.2 394.2 324.0	\$ 477.0 267.9 209.1	\$2,291.5 <u>1,268.8</u> <u>1,022.7</u>	\$ 1,792.0 <u>1,025.4</u> 766.6
Operating expenses: Research and development Selling, general and administrative Amortization of intangibles Restructuring and other charges Total operating expenses	68.0 50.2 7.4 <u>0.3</u> 125.9	55.3 41.6 6.7  103.6	252.2 179.1 25.9 0.3 457.5	226.3 159.7 29.1 <u>6.4</u> 421.5
Operating income	198.1	105.5	565.2	345.1
Other income (expense), net Income before income taxes Provision for income taxes Net income	0.1 198.2 23.3 \$ 174.9	0.3 105.8 21.6 \$	565.2 107.5 \$	(0.6) 344.5 66.4 \$
Earnings per share: Basic Diluted Weighted average shares: Basic Diluted	\$ 0.93 \$ 0.90 187.5 193.8	\$ 0.45 \$ 0.44 185.2 190.3	\$ 2.44 \$ 2.38 187.2 192.6	\$ 1.48 \$ 1.45 187.5 192.2

## SKYWORKS SOLUTIONS, INC. UNAUDITED RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

	Three Mo	Three Months Ended		Year Ended	
(in millions)	Oct. 3,	Sept. 27,	Oct. 3,	Sept. 27,	
	2014	2013	2014	2013	

GAAP gross profit Share-based compensation expense [a] Acquisition-related expenses [b] Non-GAAP gross profit Non-GAAP gross margin %	\$ 324.0 3.3 2.3 \$ 329.6 45.9%	\$ 209.1 2.7 \$ 211.8 44.4%	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	
	Three Months Ended		Year Ended	
(in millions)	Oct. 3, 2014	Sept. 27, 2013	Oct. 3, Sept. 27, 2014 2013	
GAAP operating income Share-based compensation expense [a] Acquisition-related expenses [b] Amortization of intangibles Restructuring and other charges [c] Litigation settlement gains, losses and expenses [d] Deferred executive compensation Non-GAAP operating income	\$ 198.1 23.6 4.7 7.4 0.3 1.6 - \$ 235.7	\$ 105.5 17.6 - 6.7 - 0.4 0.1 \$ 130.3	\$ 565.2 \$ 345.1 86.0 71.7 5.7 2.1 25.9 29.1 0.3 6.4 3.9 1.8 - 0.5 \$ 687.0 \$ 456.7	
Non CAAL operating moone	φ_200.7	φ 100.0	$\varphi = 007.0 \varphi = +30.7$	
Non-GAAP operating margin %	32.8%	27.3%	30.0% 25.5%	
	Three M	onths Ended	Year Ended	
(in millions)	Oct. 3, 2014	Sept. 27, 2013	Oct. 3, Sept. 27, 2014 2013	
GAAP net income Share-based compensation expense [a] Acquisition-related expenses [b] Amortization of intangibles Restructuring and other charges [c] Litigation settlement gains, losses and expenses [d] Deferred executive compensation Interest expense on seller-financed debt [e] Tax adjustments [f] Non-GAAP net income	\$ 174.9 23.6 4.7 7.4 0.3 1.6 - 0.2 3.4 \$ 216.1	\$ 84.2 17.6 - 6.7 - 0.4 0.1 - 12.2 \$ 121.2	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	
	Three M	onths Ended	Year Ended	
	Oct. 3, 2014	Sept. 27, 2013	Oct. 3, Sept. 27, 2014 2013	
<ul> <li>GAAP net income per share, diluted</li> <li>Share-based compensation expense [a]</li> <li>Acquisition-related expenses [b]</li> <li>Amortization of intangibles</li> <li>Restructuring and other charges [c]</li> <li>Litigation settlement gains, losses and expenses [d]</li> <li>Tax adjustments [f]</li> <li>Non-GAAP net income per share, diluted</li> </ul>	\$ 0.90 0.12 0.03 0.04 - 0.01 0.02 \$ 1.12	\$ 0.44 0.09 - 0.04 - 0.01 0.06 \$ 0.64	\$ 2.38 \$ 1.45 0.45 0.37 0.03 0.01 0.13 0.15 - 0.03 0.02 0.01 0.23 0.18 \$ 3.24 \$ 2.20	

## SKYWORKS SOLUTIONS, INC.

Our earnings release contains some or all of the following financial measures that have not been calculated in accordance with United States Generally Accepted Accounting Principles ("GAAP"): (i) non-GAAP gross profit and gross margin, (ii) non-GAAP operating income and operating margin, (iii) non-GAAP net income, and (iv) non-GAAP diluted earnings per share. As set forth in the "Unaudited Reconciliation of Non-GAAP Financial Measures" table found above, we derive such non-GAAP financial measures by excluding certain expenses and other items from the respective GAAP financial measure that is most directly comparable to each non-GAAP financial measure. Management uses these non-GAAP financial measures to evaluate our operating performance and compare it against past periods, make operating decisions, forecast for future periods, compare our operating performance against peer companies and determine payments under certain compensation programs. These non-GAAP financial measures provide management with additional means to understand and evaluate the operating results and trends in our ongoing business by eliminating certain non-recurring expenses (which may not occur in each period presented) and other items that management believes might otherwise make comparisons of our ongoing business with prior periods and competitors more difficult, obscure trends in ongoing operations or reduce management's ability to make useful forecasts.

We provide investors with non-GAAP gross profit and gross margin, non-GAAP operating income and operating margin, non-GAAP net income and non-GAAP diluted earnings per share because we believe it is important for investors to be able to closely monitor and understand changes in our ability to generate income from ongoing business operations. We believe these non-GAAP financial measures give investors an additional method to evaluate historical operating performance and identify trends, an additional means of evaluating period-over-period operating performance and a method to facilitate certain comparisons of our operating results to those of our peer companies. We also believe that providing non-GAAP operating income and operating margin allows investors to assess the extent to which our ongoing operations impact our overall financial performance. We further believe that providing non-GAAP net income and non-GAAP diluted earnings per share allows investors to assess the overall financial performance of our ongoing operations by eliminating the impact of share-based compensation expense, acquisition-related expenses, restructuring-related charges, litigation settlement gains, losses and expenses, certain deferred executive compensation and certain tax items which may not occur in each period presented and which may represent non-cash items unrelated to our ongoing operations. We believe that disclosing these non-GAAP financial measures contributes to enhanced financial reporting transparency and provides investors with added clarity about complex financial performance measures.

We calculate non-GAAP gross profit by excluding from GAAP gross profit, share-based compensation expense and acquisitionrelated expenses. We calculate non-GAAP operating income by excluding from GAAP operating income, share-based compensation expense, acquisition-related expenses, restructuring-related charges, litigation settlement gains, losses and expenses and certain deferred executive compensation. We calculate non-GAAP net income and diluted earnings per share by excluding from GAAP net income and diluted earnings per share, share-based compensation expense, acquisition-related expenses, restructuring-related charges, litigation settlement gains, losses and expenses, certain deferred executive compensation and certain tax items which may not occur in all periods for which financial information is presented. We exclude the items identified above from the respective non-GAAP financial measure referenced above for the reasons set forth with respect to each such excluded item below:

Share-Based Compensation - because (1) the total amount of expense is partially outside of our control because it is based on factors such as stock price volatility and interest rates, which may be unrelated to our performance during the period in which the expense is incurred, (2) it is an expense based upon a valuation methodology premised on assumptions that vary over time, and (3) the amount of the expense can vary significantly between companies due to factors that can be outside of the control of such companies.

Acquisition-Related Expenses - including such items as, when applicable, amortization of acquired intangible assets, fair value adjustments to contingent consideration, fair value charges incurred upon the sale of acquired inventory, acquisition-related professional fees, deemed compensation expenses and interest expense on seller-financed debt, because they are not considered by management in making operating decisions and we believe that such expenses do not have a direct correlation to our future business operations and thereby including such charges does not accurately reflect the performance of our ongoing operations for the period in which such charges are incurred.

*Restructuring-Related Charges* - because, to the extent such charges impact a period presented, we believe that they have no direct correlation to our future business operations and including such charges does not necessarily reflect the performance of our ongoing operations for the period in which such charges are incurred.

*Litigation Settlement Gains, Losses and Expenses-* including gains, losses and expenses related to the resolution of otherthan-ordinary-course threatened and actually filed lawsuits and other-than-ordinary-course contractual disputes, because (1) they are not considered by management in making operating decisions, (2) such gains, losses and expenses tend to be infrequent in nature, (3) such gains, losses and expenses are generally not directly controlled by management, (4) we believe such gains, losses and expenses do not necessarily reflect the performance of our ongoing operations for the period in which such charges are recognized and (5) the amount of such gains or losses and expenses can vary significantly between companies and make comparisons less reliable. Deferred Executive Compensation - including charges related to any contingent obligation pursuant to an executive severance agreement, because we believe the period over which the obligation is amortized may not reflect the period of benefit and that such expense has no direct correlation with our recurring business operations and including such expenses does not accurately reflect the compensation expense for the period in which incurred.

Certain Income Tax Items - including certain deferred tax charges and benefits that do not result in a current tax payment or tax refund and other adjustments, including but not limited to, items unrelated to the current fiscal year or that are not indicative of our ongoing business operations.

The non-GAAP financial measures presented in the table above should not be considered in isolation and are not an alternative for the respective GAAP financial measure that is most directly comparable to each such non-GAAP financial measure. Investors are cautioned against placing undue reliance on these non-GAAP financial measures and are urged to review and consider carefully the adjustments made by management to the most directly comparable GAAP financial measures to arrive at these non-GAAP financial measures. Non-GAAP financial measures may have limited value as analytical tools because they may exclude certain expenses that some investors consider important in evaluating our operating performance or ongoing business performance. Further, non-GAAP financial measures are likely to have limited value for purposes of drawing comparisons between companies because different companies may calculate similarly titled non-GAAP financial measures in different ways because non-GAAP measures are not based on any comprehensive set of accounting rules or principles.

Our earnings release contains forward-looking estimates of non-GAAP diluted earnings per share for the first quarter of our 2015 fiscal year ("Q1 2015"). We provide this non-GAAP measure to investors on a prospective basis for the same reasons (set forth above) that we provide it to investors on a historical basis. We are unable to provide a reconciliation of our forward-looking estimate of Q1 2015 non-GAAP diluted earnings per share to a forward-looking estimate of Q1 2015 GAAP diluted earnings per share because certain information needed to make a reasonable forward-looking estimate of GAAP diluted earnings per share for Q1 2015 (other than estimated share-based compensation expense of \$0.13 per diluted share, certain tax items of \$0.12 per diluted share and estimated amortization of intangibles of \$0.04 per diluted share) is difficult to predict and estimate and is often dependent on future events that may be uncertain or outside of our control. Such events may include unanticipated changes in our GAAP effective tax rate, unanticipated one-time charges related to asset impairments (fixed assets, inventory, intangibles or goodwill), unanticipated acquisition-related expenses, unanticipated litigation settlement gains, losses and expenses and other unanticipated non-recurring items not reflective of ongoing operations. We believe the probable significance of these unknown items, in the aggregate, to be in the range of \$0.00 to \$0.05 in quarterly earnings per diluted share on a GAAP basis. Our forward-looking estimates of both GAAP and non-GAAP measures of our financial performance may differ materially from our actual results and should not be relied upon as statements of fact.

[a] These charges represent expense recognized in accordance with ASC 718 - Compensation, Stock Compensation.
 For the three months ended October 3, 2014, approximately \$3.3 million, \$9.8 million and \$10.5 million were included in cost of goods sold, research and development expense and selling, general and administrative expense, respectively.
 For the fiscal year ended October 3, 2014, approximately \$11.2 million, \$36.3 million and \$38.5 million were included in cost of goods sold, research and development expense and selling, general and administrative expense, respectively.

For the three months ended September 27, 2013, approximately \$2.7 million, \$6.1 million and \$8.8 million were included in cost of goods sold, research and development expense and selling, general and administrative expense, respectively. For the fiscal year ended September 27, 2013, approximately \$10.2 million, \$28.2 million and \$33.3 million were included in cost of goods sold, research and development expense and selling, general and administrative expense, respectively.

[b] The acquisition-related expense recognized during the three months and fiscal year ended October 3, 2014, includes a \$2.3 million charge, respectively, to cost of sales related to the sale of acquired inventory and \$2.4 million and \$3.4 million, respectively, in transaction costs included in general and administrative expenses associated with the purchase of an interest in a joint venture with Panasonic Corporation on August 1, 2014. For additional information regarding the joint venture, please refer to the Company's Current Reports on Form 8-K filed with the Securities and Exchange Commission on July 10, 2014, and August 7, 2014.

The acquisition-related expense recognized during the fiscal year ended September 27, 2013 includes a \$1.3 million charge to cost of sales related to the sale of acquired inventory and \$0.8 million in transaction costs included in general and administrative expenses associated with past acquisitions.

[c] During the three months and fiscal year ended October 3, 2014, the Company recorded a \$0.3 million charge related to a restructuring plan implemented in the prior fiscal year.

During the fiscal year ended September 27, 2013, the Company recorded a \$6.4 million charge related to the implementation of restructuring plans to reduce global headcount.

[d] During the three months and fiscal year ended October 3, 2014, the Company recognized a \$1.6 million and a \$3.9 million charge, respectively, primarily related to general and administrative expense associated with ongoing litigation(s).

During the three months and fiscal year ended September 27, 2013, the Company recognized a \$0.4 million and a \$1.8 million charge, respectively, primarily related to general and administrative expense associated with ongoing litigation(s).

- [e] During the three months and fiscal year ended October 3, 2014, the Company recognized \$0.2 million in interest expense associated with the accretion of the present value of the \$76.5 million liability related to the future purchase of the remaining 34% interest in the joint venture between the Company and Panasonic.
- [f] During the three months and fiscal year ended October 3, 2014, these amounts primarily represent the use of net operating loss and research and development tax credit carryforwards, deferred tax expense not affecting taxes payable, tax deductible stock compensation in excess of GAAP stock compensation expense, and non-cash expense (benefit) related to uncertain tax positions.

As a result of the settlement of the IRS audit of our fiscal year 2011 federal tax return, a tax benefit related to the release of previously reserved items was included in the GAAP expense for uncertain tax positions.

During the three months and fiscal year ended September 27, 2013, these amounts primarily represent the utilization of net operating loss and research and development tax credit carryforwards and non-cash expense related to uncertain tax positions. As a result of the passage of the American Taxpayer Relief Act of 2012, the GAAP tax rate includes a retroactive adjustment for the recognition of research and development tax credits earned in fiscal year 2012.

#### SKYWORKS SOLUTIONS, INC. UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(in millions) Assets	(	Dct. 3, 2014	_	Sept. 27, 2013
Current assets:				
Cash and cash equivalents	\$	805.8	\$	511.1
Accounts receivable, net		317.6		292.7
Inventory	270.8			229.5
Other current assets	35.0			40.0
Property, plant and equipment, net	nt and equipment, net 555.9			328.6
Goodwill and intangible assets, net		926.0		865.3
Other assets		62.7		65.9
Total assets	\$2	2,973.8	\$_	2,333.1
Liabilities and Equity Current liabilities:				
Accounts payable	\$	200.6	\$	126.5
Accrued and other current liabilities		97.0		53.2
Other long-term liabilities		143.8		52.3
Stockholders' equity	2	2,532.4		2,101.1
Total liabilities and equity	\$2	2,973.8	\$	2,333.1

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